

THE HONORABLE BRIAN A. TSUCHIDA

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

CHRISTOPHER J. HADNAGY, an  
individual; and SOCIAL-ENGINEER,  
LLC, a Pennsylvania limited liability  
company,

Plaintiffs,

v.

JEFF MOSS, an individual; DEF  
CON COMMUNICATIONS, INC., a  
Washington corporation; and DOES 1-  
10; and ROE ENTITIES 1-10,  
inclusive,

Defendants.

No. 2:23-cv-01932-BAT

**DEFENDANTS' MOTION TO  
DISMISS**

**Noted For Consideration: February  
23, 2024.**

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1 **I. INTRODUCTION**

2 Plaintiffs Christopher Hadnagy and Social-Engineer LLC (collectively, “Mr.  
3 Hadnagy”) have once again filed a meritless lawsuit against Mr. Moss and Def Con  
4 concerning the same allegations at issue in a lawsuit that the Eastern District of  
5 Pennsylvania already dismissed. *Hadnagy v. Moss*, No. CV 22-3060, 2023 WL  
6 114689 (E.D. Pa. Jan. 5, 2023). In the Pennsylvania litigation, the district court  
7 correctly concluded that there was no personal jurisdiction in Pennsylvania over a  
8 Washington company and a Washington resident. *Id.* at \*1. Instead of filing a  
9 lawsuit in Washington, Mr. Hadnagy chose to file suit in Nevada. But personal  
10 jurisdiction was no more appropriate in Nevada than it was in Pennsylvania, so the  
11 District of Nevada transferred the action to this Court.<sup>1</sup>

12 Now that the case has been transferred to the proper venue, Defendants Jeff  
13 Moss and Def Con are renewing their Motion to Dismiss.

14 Turning to the substance of the parties’ dispute, Defendants Jeff Moss and  
15 Def Con host a conference on information and computer security each year. The  
16 event is known as Def Con, and draws tens of thousands of attendees annually. Mr.  
17 Hadnagy was one of them—until February 9, 2022, when Def Con issued a  
18 statement banning Mr. Hadnagy from future Def Con events. Def Con had received  
19 multiple reports about Mr. Hadnagy violating Def Con’s code of conduct. After  
20 reviewing the allegations, Def Con exercised its First Amendment right not to  
21 associate with Mr. Hadnagy and declined to invite him to the conference. Def Con  
22 posted a two-sentence update on its blog stating as much and added a one-  
23 paragraph update in January 2023 after the Eastern District of Pennsylvania  
24 dismissed Mr. Hadnagy’s case.

25  
26 <sup>1</sup> The Nevada court declined to address Defendants’ personal jurisdiction arguments  
because transfer was appropriate under 28 U.S.C. § 1404(a). *See Hadnagy v. Moss*,  
2:23-cv-01345, ECF 21 at 1.  
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Mr. Hadnagy has levied from these two statements a dizzying array of intentional tort claims, including defamation, tortious interference with contracts both current and prospective, and business disparagement. Mr. Hadnagy also asserts equitable claims for unjust enrichment and quantum meruit, which are ostensibly based on his contributions to the Def Con conference. He filed these meritless claims in Nevada because the conference takes place in Nevada. As this Motion makes clear, this is an abjectly inadequate basis to support personal jurisdiction over Defendants. Because Nevada lacked personal jurisdiction over the Defendants, this Court should apply Washington law to Mr. Hadnagy's claims. But regardless of whether Washington or Nevada law controls, Mr. Hadnagy's claims are inadequately pleaded, substantively flawed, and should be dismissed with prejudice under Rule 12(b)(6).

## II. BACKGROUND AND PROCEDURAL HISTORY

### A. Factual background

Defendant Jeff Moss is the founder of Def Con, which conducts an annual hacker conference in Las Vegas, Nevada (the "Event"). Compl. ¶¶ 2, 3. The Event is one of the world's largest hacker conventions, and it typically hosts professionals to speak about IT-related or hacking-related subjects. *Id.* ¶ 37. Attendees include law enforcement agencies and representatives from large corporations. *Id.* ¶ 38.

Def Con implemented a conference code of conduct ("Code of Conduct") in 2015. *Id.* ¶ 60. The Code of Conduct prohibits "harassment," which includes "deliberate intimidation and targeting individuals in a manner that makes them feel uncomfortable, unwelcome, or afraid."<sup>2</sup> *Id.* The Code of Conduct applies to

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<sup>2</sup> A correct copy of the Code of Conduct is attached as Exhibit 1. Mr. Hadnagy relies on the Code of Conduct and the Transparency Report (discussed below) in the Complaint and, as such, the Court may properly consider them on a motion to dismiss. *See Branch v. Tunnell*, 14 F.3d 449, 453 (9th Cir. 1994) (noting that a court may consider a document whose contents are alleged in a complaint, so long as no

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1 “everyone,” and Def Con explicitly reserves the “right to respond to harassment in  
2 the manner we deem appropriate, including but not limited to expulsion.” *Id.*

3 Starting in 2017, Def Con began to publicly share a summary of incidents  
4 that happened at the Event for a given year (the “Transparency Report”).<sup>3</sup> Mr.  
5 Moss’s express hope “[was] that by doing this DEF CON will encourage other  
6 conventions to duplicate this reporting and share their data so collectively we can  
7 shed some light on the challenge we face in creating more safe and inclusive  
8 events.” *Id.* (typo fixed).

9 The Event hosts a multitude of “villages,” which are breakout sessions that  
10 invite smaller groups of attendees to participate in cybersecurity challenges and  
11 demonstrations related to different topics. *Id.* ¶ 40. In the past, when he was  
12 allowed to attend Def Con, Mr. Hadnagy hosted a village focused on social  
13 engineering (the “SEVillage”). *Id.* ¶¶ 45–46.

14 In January 2022, Def Con informed Mr. Hadnagy that he could not attend or  
15 participate in future Events based on certain reported violations of the Code of  
16 Conduct. *Id.* ¶¶ 58–59. On February 9, 2022, Def Con published an updated  
17 Transparency Report announcing Mr. Hadnagy’s ban from future Events (the “Ban  
18 Announcement”), which states:

19 We received multiple [Code of Conduct] reports about a  
20 DEF CON Village leader, Chris Hadnagy of the SE  
21 Village. After conversations with the reporting parties  
22 and Chris, we are confident the severity of the  
23 transgressions merits a ban from DEF CON.

24 *Id.* ¶ 58.

25 According to Mr. Hadnagy, Def Con’s decision to exercise its First  
26 Amendment right not to associate with him caused unnamed third parties to

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party disputes its authenticity), *overruled on other grounds by Galbraith v. County of Santa Clara*, 307 F.3d 1119 (9th Cir. 2002).

<sup>3</sup> A correct copy of the Transparency Report is attached as Exhibit 2.

1 “assume” negative things about him. *Id.* ¶¶ 66, 106, 108. A writer for  
 2 TechTarget.com reported that Mr. Hadnagy was banned for “misconduct at the  
 3 annual Las Vegas gathering”—an assertion not present in the Ban Announcement.  
 4 *Compare id.* ¶¶ 69–72, *with id.* ¶ 58. Mr. Hadnagy alleges that *unnamed* and  
 5 *unidentified* “actual and potential clients” began to terminate their relationships  
 6 with Mr. Hadnagy, citing the Ban Announcement. *Id.* ¶ 73. Notably, Mr. Hadnagy  
 7 does not identify these potential customers, nor does he even identify the contracts  
 8 at issue—much less explain *how Def Con knew about them*.

9 Mr. Hadnagy also alleges—on information and belief, and without  
 10 elaboration—that he was disinvited from another conference (Black Hat) based on  
 11 Defendants’ comments. *Id.* ¶ 79.

12 And finally, Defendants posted an update on their website (the  
 13 “Transparency Report Update”) in January 2023, following the Eastern District of  
 14 Pennsylvania’s dismissal of Mr. Hadnagy’s lawsuit. Mr. Hadnagy alleges that  
 15 update constitutes yet more defamation. *Id.* ¶ 80.

16 On August 9, 2023, one day before the 2023 Event in Las Vegas, Mr.  
 17 Hadnagy filed this lawsuit in Nevada.

## 18 **B. Procedural history**

19 On August 1, 2022, Mr. Hadnagy initially filed his lawsuit in the Eastern  
 20 District of Pennsylvania. *See Hadnagy v. Moss*, No. 2:22-cv-03060-WB, ECF No. 1.  
 21 On January 5, 2023, Judge Wendy Beetlestone dismissed Mr. Hadnagy’s lawsuit for  
 22 lack of personal jurisdiction. *See, e.g., Hadnagy*, 2023 WL 114689, at \*7 (stating  
 23 that the mere fact that the Ban Announcement was “indisputably accessible” in the  
 24 forum state did not mean Defendants committed “specific tortious activity expressly  
 25 aimed at” the forum state and finding lack of personal jurisdiction). On August 9,  
 26 2023, Mr. Hadnagy filed the instant lawsuit in Nevada state court, which is

functionally identical to the one Judge Beetlestone dismissed in January 2023. On August 29, 2023, Defendants timely removed the lawsuit to the District of Nevada under the diversity and removal statutes. *See Hadnagy v. Moss*, 2:23-cv-01345, ECF 1. Defendants then filed a motion to dismiss, or in the alternative, a motion to transfer to the Western District of Washington. ECF 13, 15. On December 13, 2023, the Court granted Defendants' motion to transfer to the Western District of Washington, but did not reach the merits of the dismissal arguments. ECF 21. Defendants now renew their motion to dismiss.

### III. LEGAL STANDARD

#### A. Rule 12(b)(6)

Under Rule 12(b)(6), a court conducts a two-step inquiry to test the legal sufficiency of the complaint. First, well-pleaded facts are accepted as true, while mere legal conclusions may be disregarded. *Ashcroft v. Iqbal*, 556 U.S. 662, 678–79 (2009). Once the well-pleaded factual allegations have been isolated, the court must determine whether they are sufficient to show a “plausible claim for relief.” *Id.* at 679. A claim “has facial plausibility when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Id.* at 678.

#### B. Washington law applies because Nevada lacks general or specific personal jurisdiction.

Following a transfer under 28 U.S.C. § 1404(a), the Court would ordinarily apply the law of the transferor court, *i.e.*, Nevada law. *See Van Dusen v. Barrack*, 376 U.S. 612, 639 (1964). However, because there was no personal jurisdiction in Nevada, the Court should apply Washington law to Mr. Hadnagy's claims. *Intertex, Inc. v. Dri-Eaz Prod., Inc.*, No. C13-165-RSM, 2013 WL 2635028, at \*2 (W.D. Wash. June 11, 2013) (applying Washington law because transferor court did not have

jurisdiction over defendants); *Nelson v. Int'l Paint Co.*, 716 F.2d 640, 643–44 (9th Cir. 1983) (holding in “cases transferred under § 1404(a) or 1406(a) to cure a lack of personal jurisdiction in the district where the case was first brought . . . courts should look to the law of the transferee state . . . to prevent forum shopping, and to deny plaintiffs choice-of-law advantages to which they would not have been entitled in the proper forum”); *Jaeger v. Howmedica Osteonics Corp.*, No. 15-CV-00164-HSG, 2016 WL 520985, at \*7 (N.D. Cal. Feb. 10, 2016) (stating “where the transferor court lacked personal jurisdiction, the transferee court must apply its own law regardless whether the transfer purports to rest on Section 1406(a) or Section 1404(a),” and declining to follow the general rule of applying the law of the transferor state because “Illinois never had personal jurisdiction over Defendant” and applying the law of the transferee state, California) (cleaned up). As Defendants explain below, Nevada never had personal jurisdiction over Defendants, so Washington law should apply.

**General Jurisdiction.** No party—neither Mr. Hadnagy nor Defendants—is based in Nevada. General jurisdiction permits the court to exercise jurisdiction over all claims against a defendant because the defendant is essentially at home in the forum. *Goodyear Dunlop Tires Operations, S.A. v. Brown*, 564 U.S. 915, 919 (2011). Mr. Hadnagy (quite correctly) never asserted that Nevada has *general* jurisdiction over Defendants. *See* Compl. ¶¶ 10–11. So, the inquiry turns on whether Nevada has *specific* jurisdiction.

**Specific Jurisdiction.** Specific jurisdiction allows the court to exercise jurisdiction over a defendant’s forum-related activities. *Williams v. Yamaha Motor Co.*, 851 F.3d 1015, 1023 (9th Cir. 2017). Specific jurisdiction over a *nonresident* defendant exists “only when three requirements are satisfied: (1) the defendant either purposefully directs its activities or purposefully avails itself of the benefits



1 afforded by the forum’s laws; (2) the claim arises out of or relates to the defendant’s  
 2 forum-related activities; and (3) the exercise of jurisdiction comports with fair play  
 3 and substantial justice, i.e., it is reasonable.” *Id.* (cleaned up). The Ninth Circuit  
 4 treats purposeful availment and purposeful direction as separate methods of  
 5 analysis. Purposeful availment is for suits sounding in contract, whereas purposeful  
 6 direction is for suits sounding in tort. *Wealthy, Inc. v. Cornelia*, No. 2:21-CV-1173  
 7 JCM (EJY), 2023 WL 4803776, at \*3 (D. Nev. July 27, 2023); *Schwarzenegger v.*  
 8 *Fred Martin Motor Co.*, 374 F.3d 797, 802 (9th Cir. 2004). Intentional torts, like  
 9 defamation, are subject to the purposeful direction analysis. *Freestream Aircraft*  
 10 *(Bermuda) Ltd. v. Aero Law Grp.*, 905 F.3d 597, 605 (9th Cir. 2018). Courts evaluate  
 11 purposeful direction under the three-part effects test articulated in *Calder v. Jones*,  
 12 465 U.S. 783 (1984), which requires that the defendant allegedly have (1) committed  
 13 an intentional act, (2) expressly aimed at the forum state, (3) causing harm that the  
 14 defendant knows is likely to be suffered in the forum state. *Sessa v. Ancestry.com*  
 15 *Operations Inc.*, 561 F. Supp. 3d 1008, 1024 (D. Nev. 2021); *Block v. Washington*  
 16 *State Bar Ass’n*, No. C15-2018RSM, 2016 WL 1464467, at \*3 (W.D. Wash. Apr. 13,  
 17 2016). Personal jurisdiction was thus lacking in Nevada because Defendants did not  
 18 “expressly aim” their alleged tortious statements at Nevada.

19 Defendants’ posting of the Ban Announcement and Transparency Report  
 20 Update on a website accessible to *everyone everywhere*—including but not limited to  
 21 those who live in Nevada—does not pass muster under the effects test, as the recent  
 22 case of *Wealthy, Inc. v. Cornelia* makes clear. In *Wealthy*, the plaintiff (not a  
 23 resident of Nevada) sued the defendant (not a resident of Nevada) for recording an  
 24 allegedly defamatory YouTube video with a third person (a resident of Nevada).  
 25 2023 WL 4803776, at \*3–5. The court rejected personal jurisdiction over the  
 26 defendant because the video was posted online with the intention of being broadcast



1 *globally*, and the defendant did not specifically intend the statements to harm the  
2 plaintiff in Nevada. *Id.* at \*3. The court found that if the plaintiff were a Nevada  
3 resident, the harm would have been felt in the state, but he was not. *Id.* at \*3–4.  
4 The court declined to “exercise jurisdiction over an action where the requisite nexus  
5 was the fact that several defamatory statements had a proverbial layover in Nevada  
6 as they awaited global publishing on the internet.” *Id.* at \*5.

7       There was not personal jurisdiction in Nevada for the same reasons as in  
8 *Wealthy*: non-resident plaintiffs sued non-resident defendants for statements  
9 published online with nothing more than an incidental connection to Nevada. There  
10 was no allegation that Defendants committed any of their allegedly tortious conduct  
11 within the state of Nevada. *Cf. Freestream Aircraft (Bermuda) Ltd.*, 905 F.3d at 600  
12 (“A defendant who travels to Nevada and commits an intentional tort there can be  
13 sued in that state.”). There was no allegation—other than extremely vague  
14 allegations in Paragraphs 132–134 that do not pass muster under federal pleading  
15 standards—that Defendants had any awareness of any specific Nevada-based  
16 contract that Mr. Hadnagy may have had. Defendants cannot “expressly aim” their  
17 conduct at contracts that they do not know exist, nor can Defendants know that any  
18 resultant harm is likely to be suffered in Nevada. *See Wealthy*, 2023 WL 4803776,  
19 at \*5 (“Without evidence that Nevada served as the epicenter of harm in this case . .  
20 . the *Calder* effects test is not satisfied, and this court lacks jurisdiction.”); *Pebble*  
21 *Beach Co. v. Caddy*, 453 F.3d 1151, 1156 (9th Cir. 2006) (holding defendant’s  
22 knowledge that plaintiff’s business was located in California as insufficient to meet  
23 the “express aiming requirement”).

24       Blog posts on the Def Con website about Mr. Hadnagy’s conference ban do not  
25 target Nevada. In the Nevada lawsuit, Mr. Hadnagy was trying to bootstrap a  
26 straightforward case of alleged Internet-based defamation with the ancillary point

1 of where the conference takes place, but the *latter* has nothing to do with where  
 2 jurisdiction is proper for the *former*. There is nothing in the Ban Announcement or  
 3 Transparency Report Update that specifically targets Nevada residents or  
 4 encourages Nevada residents to read these postings. *See Pebble Beach Co.*, 453 F.3d  
 5 at 1156 (finding fact that website reaches forum insufficient for jurisdiction);  
 6 *Cybersell, Inc. v. Cybersell, Inc.*, 130 F.3d 414, 419 (9th Cir. 1997) (finding no  
 7 jurisdiction where there was no evidence that defendant targeted forum residents  
 8 by website). The blog posts make no comment on Mr. Hadnagy’s alleged Nevada-  
 9 based contracts or even any actions that Mr. Hadnagy may have taken in Nevada.  
 10 *Cf. Burri L. PA v. Skurla*, 35 F.4th 1207, 1209 (9th Cir. 2022) (holding that  
 11 defamation and tortious interference specifically directed at *individuals in the*  
 12 *forum state* about *a contract within the forum state* gives rise to jurisdiction).

13 In short, nothing about Defendants’ blog posts is “expressly aimed” at  
 14 Nevada, and Nevada did not have a unique state-based interest in a case of online  
 15 defamation between nonresident plaintiffs and nonresident defendants with  
 16 nothing more than a passing connection to Nevada. *See Wealthy*, 2023 WL 4803776,  
 17 at \*3–5. The Court should thus apply Washington law. Nonetheless, the legal  
 18 standards for these common law claims are virtually identical in both states, and  
 19 Mr. Hadnagy’s claims fail irrespective of whether the Court applies Washington or  
 20 Nevada law.

#### 21 **IV. MR. HADNAGY’S CLAIMS FAIL AS A MATTER OF LAW**

##### 22 **A. The alter ego theory against Mr. Moss should be dismissed.**

23 Mr. Hadnagy pleads in an entirely conclusory fashion that Mr. Moss is the  
 24 alter ego of Def Con and is thus “liable for the obligations, debts, and liability of  
 25 Defendant DEF CON arising under this Complaint.” Compl. ¶¶ 19–29. Although  
 26

1 this does not even appear to be a separate cause of action, even if it were this is  
2 inadequate to state claims against Mr. Moss individually.

3 To pierce the corporate veil, under both Nevada and Washington law, Mr.  
4 Hadnagy must show that: (1) the corporation is influenced and governed by the  
5 person asserted to be the alter ego; (2) there is such a unity of interest that one is  
6 inseparable from the other; and (3) the facts are such that adherence to the  
7 corporate fiction of a separate entity would, under the circumstances, sanction fraud  
8 or promote injustice. *LFC Mktg. Group, Inc. v. Loomis*, 116 Nev. 896, 904, 8 P.3d  
9 841 (2000); *Columbia Asset Recovery Grp., LLC v. Kelly*, 177 Wash. App. 475, 486  
10 (2013). The corporate cloak is not lightly thrown aside. *Casun Inv., A.G. v. Ponder*,  
11 No. 2:16-cv-2925-JCM-GWF, 2020 WL 59812, at \*4 (D. Nev. Jan. 6, 2020); *Grayson*  
12 *v. Nordic Const. Co.*, 92 Wash. 2d 548, 553 (1979) (holding that, absent fraud or  
13 manifest injustice, “the corporation’s separate entity should be respected”). Because  
14 fraud is a necessary element of the alter ego doctrine, a party pleading alter ego  
15 must satisfy the heightened pleading standard of Rule 9(b). *Interactive Fitness, Inc.*  
16 *v. Basu*, No. 2:09-cv-01145-KJD, 2011 WL 1870597, at \*6 (D. Nev. May 13, 2011);  
17 *see Ferrie v. Woodford Rsch., LLC*, No. 3:19-CV-05798-RBL, 2020 WL 3971343, at \*8  
18 (W.D. Wash. July 14, 2020).

19 Mr. Hadnagy’s alter ego allegations are fatally defective under even Rule  
20 8(a)’s notice standard, much less Rule 9(b)’s heightened pleading standard. Mr.  
21 Hadnagy has done nothing more than plead rote elements of a veil-piercing claim  
22 and associated factors on information and belief. *See, e.g.*, Compl. ¶ 24(a)–(e). This  
23 is insufficient to state a prima facie case of alter ego liability. *See Henderson v.*  
24 *Hughes*, No. 2:16-cv-01837-JAD-CWH, 2017 WL 1900981, at \*4 (D. Nev. May 9,  
25 2017) (dismissing alter ego claim where plaintiff properly pleaded elements of claim  
26 but did not allege sufficient facts to state a plausible claim); *Ferrie*, 2020 WL

3971343, at \*8 (dismissing alter ego claim where the allegations are “conclusory” and “not [an] independent cause[] of action”). The alter ego allegations against Mr. Moss should be dismissed for failure to state a claim.

**B. The defamation claim fails as a matter of law.**

Mr. Hadnagy’s defamation claim should be dismissed on two independent causation-related grounds: (1) Mr. Hadnagy’s alleged harms flow from the fact of his ban from Def Con, which is not actionable under the First Amendment; and (2) Mr. Hadnagy fails to distinguish between the alleged harm that *Defendants’* statements caused as opposed to the other negative public statements that other third parties made, such as calling Mr. Hadnagy the “Harvey Weinstein” of the infosec community. Compl. ¶ 108. Those other statements were made *by others*—Mr. Hadnagy cannot lump together all the causation in an effort to target Def Con.

Additionally, Mr. Hadnagy’s Black Hat-specific allegations in Paragraphs 78 and 79 are not plausibly pleaded and should be disregarded. Alternatively, if the Court declines to dismiss the defamation claim, the claim should be limited to a subset of Defendants’ alleged statements to Black Hat representatives described in Paragraph 78, as the majority of Defendants’ alleged “defamation” is non-defamatory in character and constitutes protected opinion.

**1. Legal standard**

To establish a prima facie case of defamation under Nevada and Washington law, a plaintiff must allege: (1) a false and defamatory statement by the defendant concerning the plaintiff; (2) an unprivileged publication to a third person; (3) fault, amounting to at least negligence; and (4) actual or presumed damages resulting from the publication. *Wynn v. Smith*, 117 Nev. 6, 10, 16 P.3d 424 (2001); *Duc Tan v. Le*, 177 Wash. 2d 649, 662 (2013) (same elements). A statement is defamatory when it would tend to lower the subject in the estimation of the community, excite

derogatory opinions about the subject, and hold the subject up to contempt. *Lubin v. Kunin*, 117 Nev. 107, 111, 17 P.3d 422 (2001); *Life Designs Ranch, Inc. v. Sommer*, 191 Wash. App. 320, 328 (2015) (statement defamatory if “exposes a living person to hatred, contempt, ridicule or obloquy, to deprive him of the benefit of public confidence or social intercourse”). A statement may only be defamatory if it contains a factual assertion that can be proven false. *See Flowers v. Carville*, 112 F. Supp. 2d 1202, 1210 (D. Nev. 2000); *Schmalenberg v. Tacoma News, Inc.*, 87 Wash. App. 579, 590 (1997) (same).

Whether a statement is capable of a defamatory construction is a question of law. *Branda v. Sanford*, 97 Nev. 643, 646, 637 P.2d 1223 (1981); *Robel v. Roundup Corp.*, 148 Wash. 2d 35, 55 (2002). In reviewing an allegedly defamatory statement, the words must be viewed in their entirety and in context to determine whether they are susceptible of a defamatory meaning. *Lubin*, 117 Nev. at 111–12. To determine if a statement is one of fact or opinion, “the court must ask whether a reasonable person would be likely to understand the remark as an expression of the source’s opinion or as a statement of existing fact.” *Pegasus v. Reno Newspapers, Inc.*, 118 Nev. 706, 715, 57 P.3d 82 (2002); *Kivlin v. City of Bellevue*, No. C20-0790 RSM, 2021 WL 5140260, at \*4 (W.D. Wash. Nov. 4, 2021); *Rhine v. United States*, No. 221CV00876RAJBAT, 2021 WL 6617461, at \*4 (W.D. Wash. Sept. 2, 2021), *report and recommendation adopted*, 2022 WL 179325 (W.D. Wash. Jan. 20, 2022), *aff’d sub nom. Rhine v. Perez*, No. 22-35245, 2023 WL 5607515 (9th Cir. Aug. 30, 2023).

**2. Mr. Hadnagy’s defamation claim fails because any alleged harms flow from the fact of Mr. Hadnagy’s ban, which is not actionable.**

Mr. Hadnagy’s defamation claim rests on the following syllogism: (1)  
Defendants released a statement that Mr. Hadnagy had been banned from the

1 Event (Compl. ¶ 58); (2) Defendants had predicated prior bans on sexual misconduct  
 2 (*id.* ¶ 67); (3) the tech community therefore assumed that Mr. Hadnagy's ban was  
 3 predicated on sexual misconduct (*id.* ¶¶ 66–67); and (4) Mr. Hadnagy's actual and  
 4 potential clients began to terminate their relationships with Mr. Hadnagy, citing  
 5 Defendants' statement about the ban (*id.* ¶ 73). But under Mr. Hadnagy's syllogism,  
 6 it is not the *substance* of Defendants' statement that resulted in Mr. Hadnagy's  
 7 harm, but the fact that Defendants made any statement *at all* about Mr. Hadnagy's  
 8 ban. **That is not defamation.**

9 Imagine instead if on February 9, 2022, Defendants had simply released a  
 10 statement that "Chris Hadnagy has been permanently banned from Def Con." This  
 11 is of course not defamatory, as it is a pure factual statement that cannot be proven  
 12 false. *See Flowers*, 112 F. Supp. 2d at 1210; *Rhine*, 2021 WL 6617461, at \*4. Yet  
 13 under Mr. Hadnagy's theory, since Defendants only previously issued lifetime Def  
 14 Con bans for sexual misconduct, the *same harms* described in premises (2)–(4)  
 15 above would have befallen Mr. Hadnagy. It is thus the fact that Mr. Hadnagy was  
 16 banned from Def Con that caused his alleged harm, not the allegedly "defamatory"  
 17 nature of the Ban Announcement.

18 But so long as Defendants are not transgressing a constitutionally protected  
 19 class such as race, which they are not here, Defendants have an ironclad First  
 20 Amendment right to associate *or not associate* with whomever they want at their  
 21 *private* conference. *See Boy Scouts of Am. v. Dale*, 530 U.S. 640, 648 (2000) (holding  
 22 First Amendment "plainly presupposes a freedom not to associate" for private  
 23 organizations and that "forced inclusion of unwanted person" infringes on that right  
 24 absent compelling state interests); *Corzine v. Laxalt*, No. 3-17-cv-00052-MMD-WGC,  
 25 2017 WL 662982, at \*3 (D. Nev. Feb. 17, 2017) ("Freedom of association is a  
 26 consequence of the First Amendment's textual guarantees.") (cleaned up); *see also*

1 *Manhattan Cmty. Access Corp. v. Halleck*, 587 U.S. \_\_\_, 139 S. Ct. 1921, 1930 (2019)  
 2 (A private actor providing a forum for speech “is not a state actor” and “may thus  
 3 exercise editorial discretion over the speech and speakers in the forum.”). Mr.  
 4 Hadnagy’s defamation claim flounders because the ban itself is the source of his  
 5 harms, and the fact of the ban is not actionable.

6 The defamation claim has a second causation-related problem, too: Mr.  
 7 Hadnagy fails to distinguish between any alleged harm that *Defendants* caused as  
 8 opposed to, for example, “the various false rumors [that] spread rampantly across  
 9 public forums and social media pages alleging that Plaintiff Hadnagy had  
 10 committed the worst of sexual crimes[,]” or the statement that Mr. Hadnagy was  
 11 the “Harvey Weinstein” of the infosec community. Compl. ¶¶ 68, 108. If *third*  
 12 *parties* defamed Mr. Hadnagy, then his recourse is against *those individuals*, not  
 13 Defendants. The Complaint also fails to distinguish between other similar  
 14 statements made by others in the tech community, like the TechTarget article that  
 15 (incorrectly) stated Mr. Hadnagy was banned for misconduct at the Def Con  
 16 conference itself. *Id.* ¶¶ 69–72. There are no facts pleaded, nor could Mr. Hadnagy  
 17 plead such facts, to show that Defendants’ statements *in fact* caused the damages  
 18 Mr. Hadnagy asserts. Mr. Hadnagy instead resorts to mere legal conclusions, which  
 19 are insufficient and which his own pleading undermines. *See, e.g., United States v.*  
 20 *Alvarez*, 617 F.3d 1198, 1207 (9th Cir. 2010), *aff’d*, 567 U.S. 709 (2012) (stating that  
 21 the alleged defamer’s false statement must be the proximate cause of the  
 22 irreparable injury to the plaintiff’s reputation).

### 23 **3. The Black Hat-specific allegations are not plausible.**

24 In a strained effort to preserve some portion of an otherwise dubious  
 25 defamation claim, Mr. Hadnagy alleges—on *information and belief* only—that Mr.  
 26 Hadnagy was disinvited from another conference, Black Hat, because of statements



made by Mr. Moss. Compl. ¶¶ 78–79. These allegations cannot save the defamation claim.

There is not a single allegation from which Defendants, or the Court, can surmise why Mr. Hadnagy believes Mr. Moss made these alleged statements (much less when or how). “Information and belief” pleading is “not talismanic, and a plaintiff cannot avoid Rule 12 simply by slapping the ‘information and belief’ label onto speculative or conclusory allegations.” *Miller v. City of Los Angeles*, No. CV 13-5148-GW(CWX), 2014 WL 12610195, at \*5 (C.D. Cal. Aug. 7, 2014) (citing *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 557 (2007); *Blantz v. California Dep’t of Corr. & Rehab., Div. of Corr. Health Care Servs.*, 727 F.3d 917, 926–27 (9th Cir. 2013)); *Tarantino v. Gawker Media, LLC*, No. 14–CV–603–JFW(FFMx), 2014 WL 2434647, at \*5 n.4 (C.D. Cal. Apr. 22, 2014) (collecting cases). Mr. Hadnagy’s conclusory Black Hat-related allegations should be dismissed.

#### 4. The statements are not defamatory.

The defamation claim should be dismissed to the extent it is predicated upon the erroneous assumption that the Ban Announcement or Transparency Report Update ascribe sexual misconduct to Mr. Hadnagy. Neither statement references sexual conduct or even refers to gender identifiers. The Ban Announcement states Def Con banned Mr. Hadnagy for Code of Conduct violations, and the Code of Conduct prohibits “harassment” generally—which is defined as deliberately intimidating or targeting individuals in a manner that makes them feel uncomfortable, unwelcome, or afraid. Ex. 1 (Code of Conduct). “Harassment” carries no sexual denotation under the Code of Conduct. Mr. Hadnagy admits as much in alleging that third parties had to “assume” the conduct was sexual in nature or abhorrent. *See, e.g.*, Compl. ¶¶ 66, 106, 108.



1                   **5. Much of the alleged “defamatory” content is comprised of**  
 2                   **Defendants’ non-actionable opinions.**

3                   The Ban Announcement, the Transparency Report Update, and multiple  
 4 parts of Defendants’ alleged statements to Black Hat representatives in Paragraph  
 5 78 are non-actionable opinion. Statements of opinion cannot be defamatory because  
 6 “there is no such thing as a false idea. However pernicious an opinion may seem, we  
 7 depend for its correction not on the conscience of judges and juries but on the  
 8 competition of other ideas.” *Pegasus*, 118 Nev. at 714; *Robel*, 148 Wash. 2d at 56  
 9 (holding expressions of opinion are “not actionable” because “[u]nder the First  
 10 Amendment there is no such thing as a false idea”).

11                  The Ban Announcement and Transparency Report Update comprise Def  
 12 Con’s opinion about its own investigation of Mr. Hadnagy’s behavior. The Ban  
 13 Announcement notes that conversations occurred with the reporting parties *and*  
 14 Mr. Hadnagy, and Def Con was *confident* in its opinion, not *certain*. Courts  
 15 regularly protect more offensive insinuations as protected opinion. *See, e.g.*,  
 16 *Churchill v. Barach*, 863 F. Supp. 1266, 1273 (D. Nev. 1994) (statement that airline  
 17 employee was “rigid, uninformed, incompetent and unhelpful” and “will help put  
 18 [the airline] out of business” was non-actionable opinion); *State v. Eighth Jud. Dist.*  
 19 *Ct. ex rel. Cnty. of Clark*, 118 Nev. 140, 150, 42 P.3d 233 (2002) (law enforcement  
 20 agent’s suggestion that fellow agent’s investigation was “crappy,” “half-assed,” and  
 21 warranted termination of the fellow agent’s employment was non-actionable  
 22 opinion); *Robel*, 148 Wash. 2d at 56 (statements that plaintiff was a “snitch,”  
 23 “squealer,” and “liar” were non-actionable opinion).

24                  As for the alleged statements to Black Hat representatives in Paragraph 78,  
 25 subparagraphs c (“Defendants determined that the Acts occurred based upon their  
 26 purported investigation and evidence presented,”), f (publication of the Ban

Announcement), and g (publication of the Transparency Report Update) are protected opinion as described above. Thus, even if Mr. Hadnagy's defamation claim survives dismissal on causation grounds and, as to the Black Hat allegations, plausibility grounds—which it should not—the claim should be limited to what Defendants allegedly told Black Hat in Paragraph 78 a, b, d, and e, and any resultant harm to Mr. Hadnagy's economic relationship with Black Hat.<sup>4</sup>

**C. The business disparagement claim should be dismissed.**

Mr. Hadnagy fails to plead a claim for business disparagement because none of Defendants' alleged statements concern or even mention Mr. Hadnagy's or Social-Engineer's products or services. Washington does not recognize a separate "business disparagement" or "commercial disparagement" claim separate from a defamation claim—so under Washington law, this claim fails for the same reasons the defamation claim fails.

Even applying Nevada law, the claim still fails. Under Nevada law a claim for business disparagement requires the plaintiff to establish the following elements: "(1) a false and disparaging statement; (2) the unprivileged publication by the defendant; (3) malice; and (4) special damages." *Clark Cnty. Sch. Dist. v. Virtual Educ. Software, Inc.*, 125 Nev. 374, 386, 213 P.3d 496 (2009). While similar to defamation, the claims are not identical, in that claims for business disparagement must involve statements "directed towards the quality of the individual's product or services." *Sentry Ins. V. Estrella Ins. Serv., Inc.*, No. 2:13-CV-169 JCM (GWF), 2013 WL 2949610, at \*2 (D. Nev. June 13, 2013).<sup>5</sup>

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<sup>4</sup> Mr. Hadnagy has failed to plead plausible facts that Defendants made the statements alleged in these subparagraphs to anyone other than Black Hat representatives.

Mr. Hadnagy has entirely failed to allege that Defendants impugned the quality of his products or services. *See* Compl. ¶¶ 122–29. None of Defendants’ alleged statements have anything to do with the quality of either Mr. Hadnagy’s or Social-Engineer’s services to their various clients. Mr. Hadnagy’s business disparagement claim must be dismissed. *See Sentry Ins.*, 2013 WL 2949610, at \*3 (refusing to consider an alleged business disparagement claim because defendants did not make statements that attacked plaintiffs’ products or services); *see also Lkimmy, Inc. v. Bank of Am., N.A.*, No. 2:19-cv-1833 JCM (BNW), 2020 WL 13533714, at \*4 (D. Nev. June 12, 2020) (dismissing business disparagement claim on motion to dismiss where plaintiff’s allegations are “conclusory and a threadbare recitation of the elements”); *Kern v. Moulton*, No. 3:11-cv-296-RCJ-PAL, 2012 WL 1682026, at \*4 (D. Nev. May 11, 2012) (dismissing business disparagement claim where plaintiff “does no more than recite the elements of the causes of action and is completely devoid of factual allegations”).

**D. The tortious interference with contractual relations claim should be dismissed.**

Under Nevada and Washington law, to plead a claim for intentional interference with contractual relations, Mr. Hadnagy must allege: “(1) a valid and existing contract; (2) the defendant’s knowledge of the contract; (3) intentional acts intended or designed to disrupt the contractual relationship; (4) actual disruption of the contract; and (5) resulting damage.” *J.J. Indus., LLC v. Bennett*, 119 Nev. 269, 274, 71 P.3d 1264 (2003); *MP Med. Inc. v. Wegman*, 151 Wash. App. 409, 425 (2009) (same elements). Mr. Hadnagy has failed to plausibly allege the first, second, and third elements of the claim.

**First**, the plaintiff must identify the specific contract allegedly interfered with to survive a motion to dismiss, and Mr. Hadnagy has failed to do so. *See, e.g., Fin. Pac. Ins. Co. v. Cruz Excavating, Inc.*, No. 3:10-CV-707-RCJ-VPC, 2011 WL

3022543, at \*4 (D. Nev. Jul. 21, 2011) (dismissing claim where party “[did] not state what contract they are referring to, who the third party is, or how [defendant] disrupted the contractual relationship”); *Stuc-O-Flex Int’l, Inc. v. Low & Bonar, Inc.*, No. 2:18-CV-01386-RAJ, 2019 WL 4688803, at \*6 (W.D. Wash. Sept. 26, 2019) (dismissing claim where plaintiff “does not identify specific customers or contracts that Defendants purportedly interfered with”). While Mr. Hadnagy alleges that he has “several long-term agreements for the provision of Cybersecurity and IT services for various large national corporations and law enforcement agencies,” he fails to identify the specific contracts or the third parties on the other end of these contracts. Compl. ¶ 131. His vague suggestion that Defendants interfered with “any business arrangements” they had with unidentified “Cybersecurity conventions” is too indefinite to support a tortious interference claim. *Id.* ¶ 136. Mr. Hadnagy’s generalized and conclusory allegations regarding the existence of the alleged contracts are inadequate under *Iqbal* and *Twombly*. See *Fin. Pac. Ins. Co.*, 2011 WL 3022543, at \*4 (stating that a formulaic recitation of the elements of intentional interference with contract “will not do” to survive a motion to dismiss); *Stuc-O-Flex Int’l, Inc.*, 2019 WL 4688803, at \*6 (“Unspecified references to ‘customers’ are not enough.”).

**Second**, Mr. Hadnagy has failed to plead facts that show Defendants “knew of the existing contract, or at the very least, establish facts from which the existence of the contract can reasonably be inferred.” *J.J. Indus., LLC*, 119 Nev. at 269; *Woods View II, LLC v. Kitsap Cnty.*, 188 Wash. App. 1, 30 (2015) (“The knowledge element is satisfied when the defendant knows of facts giving rise to the existence of the relationship.”) (citation omitted). Mr. Hadnagy alleges that Defendants knew of these alleged contracts “because a considerable portion of Plaintiffs’ business agreements were secured through leads generated by way of their operation of the

1 SEVillage.” Compl. ¶¶ 132–33. This is a non sequitur. It does not follow that  
 2 Defendants knew of *specific contracts* merely because Defendants allegedly knew  
 3 the *general* fact that Mr. Hadnagy generated business from the Event. Mr.  
 4 Hadnagy’s allegation that Mr. Moss “has historically single-handedly recruited and  
 5 maintained relationships with contributors and attendees at the Event and was  
 6 aware of Plaintiffs’ clientele who attended the Event” fares no better. *Id.* ¶ 134. A  
 7 *general* awareness of Mr. Hadnagy’s clients does not create a plausible inference  
 8 that Defendants were aware of *specific contracts* with those clients.

9 **Third**, Mr. Hadnagy has failed to plead facts to show Defendants  
 10 intentionally disrupted the “several long-term agreements for the provision of  
 11 Cybersecurity and IT services” that Mr. Hadnagy ostensibly had in place. *Id.* ¶ 132;  
 12 *J.J. Indus., LLC*, 119 Nev. at 269. The plaintiff must demonstrate that the  
 13 defendant *intended* to induce the other party to breach the contract with the  
 14 plaintiff. *Blanck v. Hager*, 360 F. Supp. 2d 1137, 1154 (D. Nev. 2005). Inquiry into  
 15 the alleged tortfeasor’s motive is necessary. *Nat’l Right To Life Pol. Action Comm.*  
 16 *V. Friends of Bryan*, 741 F. Supp. 807, 814 (D. Nev. 1990); *CRJ Kim, Inc. v. JKI*  
 17 *Invs., Inc.*, 198 Wash. App. 1014 (2017) (“Under the second element, the motive for  
 18 the defendant’s interference with a contract focuses on factors such as ill will, greed,  
 19 retaliation, or hostility.”). Here, Mr. Hadnagy alleges that Defendants have  
 20 disrupted these purported agreements for cybersecurity and IT services to “prevent  
 21 [Plaintiffs] from fostering the SEVillage community, which would have directly  
 22 competed with the Event.” Compl. ¶ 138. But this is nonsensical. Whether Mr.  
 23 Hadnagy was “fostering the SEVillage community” and thereby competing with the  
 24 Event has nothing to do with whether Mr. Hadnagy could perform his contracts  
 25 with these third parties. Mr. Hadnagy has failed to allege any connection between  
 26 Defendants’ alleged hostility to the SEVillage as a competitor and Mr. Hadnagy’s

1 entirely separate “long-term agreements for the provision of Cybersecurity and IT  
2 services.” The motive Mr. Hadnagy ascribes to Defendants to interfere with these  
3 contracts is simply not plausible.

4 In short, Mr. Hadnagy fails to plead facts that show any of Defendants’  
5 actions had the intended consequence of disrupting unidentified third-party  
6 contracts, as opposed to Def Con’s own—perfectly permissible—decision to  
7 discontinue its association with Mr. Hadnagy. *See, e.g., Crown Beverages, Inc. v.*  
8 *Sierra Nevada Brewing Co.*, No. 3:16-cv-00695-MMD-VPC, 2017 WL 1508486, at  
9 \*4–5 (D. Nev. Apr. 26, 2017) (dismissing claim where plaintiff “has not pled any  
10 facts that would permit the Court to reasonably infer that [defendant] intended to  
11 disrupt third-party contracts, rather than simply ending its own”); *Hairston v. Pac.-*  
12 *10 Conf.*, 893 F. Supp. 1485, 1494 (W.D. Wash. 1994), *aff’d*, 101 F.3d 1315 (9th Cir.  
13 1996) (“In order to qualify as tortious, the alleged interference must be intentional,  
14 not merely an incidental, indirect result of another act.”).

15 Mr. Hadnagy’s claim for intentional interference with contractual relations is  
16 not plausible on its face and therefore must be dismissed.

17 **E. The tortious interference with prospective business relations**  
18 **claim should be dismissed.**

19 To maintain this tortious interference with business relations claim, Mr.  
20 Hadnagy must establish: “(1) a prospective contractual relationship between the  
21 plaintiff and a third party; (2) the defendant’s knowledge of this prospective  
22 relationship; (3) the intent to harm the plaintiff by preventing this relationship; (4)  
23 the absence of privilege or justification by the defendant; and (5) actual harm to the  
24 plaintiff as a result.” *Coffee v. Stolidakis*, No. 2:21-cv-02003-ART-EJY, 2022 WL  
25 2533535, at \*7 (D. Nev. July 6, 2022); *Bombardier Inc. v. Mitsubishi Aircraft Corp.*,  
26 383 F. Supp. 3d 1169, 1188 (W.D. Wash. 2019) (same elements). Mr. Hadnagy has  
failed to plausibly allege *any* of these five elements.

1       **First**, Mr. Hadnagy alleges that he “had been in negotiations with multiple  
2 corporations and government organizations for prospective provision of  
3 cybersecurity and related services in conjunction with business activities and  
4 operations,” without identifying a specific prospective customer. Compl. ¶ 145. But  
5 “[t]his court, and other courts in this district, have regularly held that generalized  
6 pleading about hypothetical consumers is insufficient to survive a motion to  
7 dismiss.” *EVIG, LLC v. Mister Brightside, LLC*, No. 2:23-CV-186 JCM (BNW), 2023  
8 WL 5717291, at \*4 (D. Nev. Sept. 5, 2023) (granting motion to dismiss where  
9 plaintiff failed to “identify a single customer with whom it had a prospective  
10 contract”); *see also Stuc-O-Flex Int’l, Inc.*, 2019 WL 4688803 (“To make a claim for  
11 tortious interference with a business expectancy, Plaintiff must identify a ‘specific  
12 relationship’ and ‘identifiable third parties.’”). Here, the Complaint fails to  
13 specifically identify a single third party that Mr. Hadnagy supposedly had a  
14 “prospective” contractual relationship with.

15       **Second**, Defendants cannot know of any prospective relationships with  
16 undisclosed and unidentified “multiple corporations and government organizations,”  
17 and Mr. Hadnagy does not allege otherwise. Mr. Hadnagy merely alleges that  
18 “Defendants had knowledge of the prospective clientele base . . . because a  
19 considerable portion of Plaintiffs’ clients were secured through leads generated by  
20 way of their operation of the SEVillage.” Compl. ¶ 146. But Mr. Hadnagy once again  
21 improperly equates allegations of Defendants’ *general* knowledge that Mr. Hadnagy  
22 developed some business through the Event with Defendants’ knowledge of *specific*  
23 *prospective relationships*. The former does not suffice to establish the latter. Mr.  
24 Hadnagy’s allegation is also implausible—Defendants do not know each and every  
25 attendee’s business dealings at the conference or outside the conference.  
26



1           **Third**, Mr. Hadnagy fails to plead facts that show Defendants published  
 2 these statements—that Mr. Hadnagy had violated Def Con’s Code of Conduct and  
 3 would be banned from the conference—with the intent to interfere with Mr.  
 4 Hadnagy’s (purported) ongoing contractual negotiations. Mr. Hadnagy’s mere  
 5 recitation of the elements, *see* Compl. ¶¶ 148–49, does not do the trick. Mr.  
 6 Hadnagy fails to allege facts to support a plausible inference that statements  
 7 published on Def Con’s **own** website in regard to its **own** Code of Conduct and  
 8 conference attendance had the intended purpose of reaching a specific audience, in  
 9 particular, the “corporations and government organizations” Mr. Hadnagy  
 10 supposedly was negotiating with for services.

11           **Fourth**, Defendants’ supposed “tortious interference” in banning Mr.  
 12 Hadnagy is justified because Defendants were protecting their own business  
 13 interests. Nevada and Washington law recognize that “[p]rivilege can exist when  
 14 the defendant acts to protect his own interests.” *Leavitt v. Leisure Sports, Inc.*, 103  
 15 Nev. 81, 88, 734 P.2d 1221 (1987); *CRJ Kim, Inc.*, 198 Wash. App. 1014 (“Exercising  
 16 one’s legal interest in good faith is not improper interference.”). Defendants were  
 17 justified in the ban because they had received reports from multiple third parties  
 18 informing them of Mr. Hadnagy’s harassing behavior, and such behavior violated  
 19 the conference’s Code of Conduct. Compl. ¶ 58. To protect its own interests—  
 20 including its First Amendment interest to freely associate with *only* the persons  
 21 that Defendants want involved with the Def Con conference—Def Con banned Mr.  
 22 Hadnagy from the conference. *Id.* ¶¶ 58, 63 n.2. Exercising one’s First Amendment  
 23 rights not to associate cannot be the basis for a claim.

24           **Fifth**, “to allege actual harm, a plaintiff must allege that he ‘would have been  
 25 awarded the contract but for the defendant’s interference.” *Rimini St., Inc. v.*  
 26 *Oracle Int’l Corp.*, No. 2:14-CV-1699-LRH-CWH, 2017 WL 5158658, at \*8 (D. Nev.



Nov. 7, 2017). Courts have held that a “plaintiff’s expectation of a future sale [is] at most a hope for an economic relationship and a desire for future benefit” does not suffice. *Id.* Nowhere in the Complaint does Mr. Hadnagy allege plausible facts that he would have been awarded these contracts, or that these prospective “business arrangements” would have actually panned out, but for Defendants’ actions. *See, e.g.,* Compl. ¶ 150.<sup>6</sup> As currently pleaded, Mr. Hadnagy’s allegations indicate nothing more than Mr. Hadnagy’s unfulfilled desire for a future economic relationship with unidentified third parties. This is inadequate to state a claim for intentional interference with prospective economic relations.

**F. The equitable claims and injunctive relief should be dismissed.**

Mr. Hadnagy’s equitable claims are meritless. Mr. Hadnagy’s own allegations conclusively demonstrate that he did not “unjustly enrich” Defendants through creating the SEVillage and had no reasonable expectation of payment related to the SEVillage; his quantum meruit claim is wholly irrelevant because this case does not involve an implied-in-fact contract; and he has improperly pleaded injunctive relief as a standalone claim, which it is not.

**1. The unjust enrichment claim should be dismissed.**

To assert an unjust enrichment claim under Nevada and Washington law, Mr. Hadnagy must establish that (1) he conferred a benefit on Defendants, (2) Defendants appreciated such benefit, and (3) there was acceptance and retention of the benefit by the Defendants such that it would be inequitable for them to retain the benefit without payment of the value thereof. *Korte Constr. Co. v. State on Rel. of Bd. of Regents of Nev. Sys. of Higher Educ.*, 137 Nev. 378, 381, 492 P.3d 540

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<sup>6</sup> Mr. Hadnagy’s allegation that Defendants “have in fact actually prevented the consummation of several prospective agreements” through their allegedly defamatory statements is the kind of conclusory boilerplate, unsupported by plausible factual allegations, that federal courts reject as inadequate under federal pleading standards. *See Fin. Pac. Ins. Co.*, 2011 WL 3022543, at \*4.

1 (2021); *Austin v. Ettl*, 171 Wash. App. 82, 92 (2012) (same elements). For an  
2 enrichment to be inequitable to retain, the person conferring the benefit must have  
3 a reasonable expectation of payment *and* the circumstances are such that equity  
4 and good conscience require payment for the conferred benefit. *Korte Constr. Co.*,  
5 137 Nev. at 381. Mr. Hadnagy fails both prongs.

6 Defendants *never* induced Mr. Hadnagy to provide the alleged benefits—the  
7 creation of the SEVillage (and associated capture-the-flag event) and “investing  
8 substantial resources” into the Event—or promised any kind of payment to  
9 Defendants for doing so. Mr. Hadnagy does not even allege otherwise. *See* Compl.  
10 ¶¶ 159–66.

11 And after Defendants rebuffed Mr. Hadnagy’s payment requests in or around  
12 2012, *Mr. Hadnagy continued to provide the SEVillage at the Event for years. Compare*  
13 *Compl. ¶¶ 50, 163* (Defendants rejected Mr. Hadnagy’s requests for payment but  
14 changed Event rules in 2012 to allow Mr. Hadnagy to start accepting third-party  
15 sponsorship compensation), *with id. ¶¶ 45, 46, 58* (Mr. Hadnagy hosted the SEVillage  
16 in person or virtually from 2010 to 2022). Mr. Hadnagy cannot now suggest with a  
17 straight face that he reasonably expected Event-related compensation from  
18 Defendants.

19 As if that weren’t enough, Mr. Hadnagy admits *he* received significant benefit  
20 from his involvement in the Event, including “a lot of attention, exposure, and income  
21 from Sponsorships during the operation of the SEVillage” (*id.* ¶ 50); the generation of  
22 “a considerable portion of Plaintiffs’ business agreements . . . through their operation  
23 of the SEVillage” (*id.* ¶ 133); hosting a standalone social engineering convention in  
24 2020 due to “the overwhelmingly positive feedback over the years at SEVillage” (*id.* ¶  
25 52); and even procuring a personal meeting with the director of the National Security  
26 Agency (*id.* ¶ 47). These professional and personal benefits explain why Mr. Hadnagy

1 voluntarily continued to host the SEVillage for years with no reasonable expectation  
 2 of payment from Defendants for doing so. Under these circumstances, equity and good  
 3 conscience do not require Defendants to make ex post facto payments to Mr. Hadnagy  
 4 that Defendants never even *hinted* at making, let alone promised to make. Mr.  
 5 Hadnagy has no plausible claim for unjust enrichment, and the claim should be  
 6 dismissed.

7 **2. The quantum meruit claim should be dismissed.**

8 Mr. Hadnagy’s claim for quantum meruit should likewise be dismissed. The  
 9 concept of quantum meruit arises in two contexts: contract and restitution. In the  
 10 former, quantum meruit applies in an action based upon a contract implied-in-fact,  
 11 which is found when the parties intended to contract and promises were exchanged,  
 12 the general obligations for which must be sufficiently clear. *Certified Fire Prot. Inc.*  
 13 *v. Precision Constr.*, 128 Nev. 371, 381, 283 P.3d 250 (2012); *Aegean Mar. Petroleum*  
 14 *S.A. v. KAVO Platanos M/V*, 646 F. Supp. 3d 1347, 1358 (W.D. Wash. 2022). In that  
 15 circumstance, quantum meruit may be employed as a gap-filler to supply absent  
 16 terms. *Sierra Dev. Co. v. Chartwell Advisory Grp., Ltd.*, 325 F. Supp. 3d 1102, 1107  
 17 (D. Nev. 2018). Quantum meruit’s other role is in providing restitution for unjust  
 18 enrichment. *Id.* In this circumstance, quantum meruit imposes liability for the  
 19 market value of services as a *remedy* for unjust enrichment. *Id.* (citing *Certified Fire*  
 20 *Prot. Inc.*, 128 Nev. at 380–81). The plaintiff must establish each element of unjust  
 21 enrichment to demonstrate entitlement to the remedy of quantum meruit. *Id.* at  
 22 1107 n.4.

23 As the above makes clear, Mr. Hadnagy’s quantum meruit claim is  
 24 misplaced. Mr. Hadnagy has not pleaded an implied-in-fact contract—nor could he,  
 25 as the parties had no intention to contract, exchanged no promises, and did not  
 26 create any “sufficiently clear” obligations pursuant to these nonexistent promises to

contract—and so quantum meruit has no salience as a gap-filler to supply absent terms. And because Mr. Hadnagy’s unjust enrichment claim fails (as outlined above), quantum meruit’s application as a *remedy* for unjust enrichment fails, too.

### 3. The injunctive relief “claim” should be dismissed.

Injunctive relief is a remedy, not a separate cause of action. *Iliescu, Tr. of John Iliescu, Jr. & Sonnia Iliescu 1992 Fam. Tr. v. Reg’l Transp. Comm’n of Washoe Cnty.*, 522 P.3d 453, 457 (2022) (upholding dismissal of injunctive relief as an independent cause of action and collecting cases); *McKee v. Gen. Motors Co.*, 601 F. Supp. 3d 901, 910 (W.D. Wash. 2022), *aff’d*, 2023 WL 7318690 (9th Cir. Nov. 7, 2023). The injunctive relief “claim” pleaded as the seventh cause of action should be dismissed.

## V. CONCLUSION

For the foregoing reasons, Defendants respectfully request that the Court dismiss the claims against Defendants with prejudice.

I certify that this motion contains 8,161 words, in compliance with the Local Civil Rules.

DATED this 18th day of January 2024.

s/David A. Perez

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